



# FAIRFAX COUNTY

DEPARTMENT OF PURCHASING & SUPPLY MANAGEMENT  
12000 Government Center Parkway, Suite 427  
Fairfax, Virginia 22035-0013

[www.co.fairfax.va.us/dpsm](http://www.co.fairfax.va.us/dpsm)

V I R G I N I A

Telephone: (703) 324-3201 Fax: (703) 324-3228 TTY 1-800-828-1140

JAN 07 2003

Signature Apparel  
P. O. Box 3639  
125 Perkins Avenue  
Brockton, MA 02302

Attention: Ronna Davis, Vice President, Key Accounts

Subject: Acceptance of Contract Award

Reference: IFB 03-621215-21, Uniforms for Park Authority

## ACCEPTANCE AGREEMENT

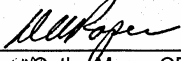
Award is hereby made on January 7, 2003 to Signature Apparel for the term from January 9, 2003 through October 31, 2005 in accordance with:

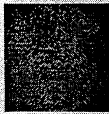
- 1) This Acceptance Agreement;
- 2) The terms and conditions of IFB 03-621215-21;
- 3) The Pricing Schedules of IFB 03-621215-21;
- 4) Awarded Line Items: 1 – 5, 14, 19 - 34;
- 5) This contract hereafter shall be known as BL 03-621215-21C.

Other representations:

This is not an order; Purchase Order or other notice to proceed will follow. All prior representations and additional or inconsistent oral or written statements are superceded, null and void. Contract award documents may be viewed on the Department of Purchasing and Supply Management website at [fairfaxcounty.gov/dpsm/contracts.htm](http://fairfaxcounty.gov/dpsm/contracts.htm).

County Purchasing Agent:

  
for Cathy Muse, CPPO



# FAIRFAX COUNTY

DEPARTMENT OF PURCHASING & SUPPLY  
MANAGEMENT  
12000 GOVERNMENT CENTER PARKWAY, SUITE 427  
FAIRFAX, VIRGINIA 22035-0013

VIRGINIA

TELEPHONE: (703) 324-3201 FAX: (703) 324-3223 TTY: 1-800-828-1140

ISSUE DATE: September 19, 2002	INVITATION FOR BID: IFB03-621215-21	FOR: Uniforms for Park Authority Employees
AGENCY: Park Authority	DATE/TIME OF OPENING: October 10, 2002 @ 2:00 P.M.	CONTRACT ADMINISTRATOR: : Leslie McKenney, CPPB. VCO/703-324-2163 or; leslie.mckenney@fairfaxcounty.gov

Bids - In accordance with the following and in compliance with all terms and conditions, unless otherwise noted, the undersigned offers and agrees, if the bid is accepted, to furnish items or services for which prices are quoted, at the price set opposite each item, delivered or furnished to designated points within the time specified. It is understood and agreed that with respect to all terms and conditions accepted by Fairfax County the items or services offered and accompanying attachments shall constitute a contract.

Note: Fairfax County does not discriminate against faith-based organizations in accordance with the Code of Virginia, § 2.2-4343.1 or against a bidder or offeror because of race, religion, color, sex, national origin, age, disability, or any other basis prohibited by state law relating to discrimination in employment in the performance of its procurement activity.

NAME AND ADDRESS OF FIRM:

Telephone/Fax No.:

800-522-9004 / 888-839-0927

Signature Apparel

E-Mail Address:

rdavis@signatureapparel.com

P.O.Box 3639

Federal Employer Identification No or

04-3514113

125 Perkins Ave.

Federal Social Security No.(Sole Proprietor)

Brockton, MA 02302

Prompt Payment Discount:

0 % for payment within \_\_\_ days/net  
30 days

Fairfax Business Prof. & Occupational  
Licensing (BPOL) Tax No.

By signing this bid, Bidder certifies, acknowledges, understands, and agrees to be bound by the conditions set forth in the General Conditions and Instructions to Bidders as described in Appendix A.

CHECK ONE: ☐ INDIVIDUAL ☐ PARTNERSHIP ☒ CORPORATION

State in which Incorporated: MA

Vendor Legally Authorized Signature

Date

Ronna Davis, V.P. Key Accounts

Secretary

Print Name and Title

Sealed bids in duplicate, subject to terms and conditions of this invitation will be received by the Fairfax County Purchasing Agent at 12000 Government Center Parkway, Suite 427, Fairfax, Virginia 22035-0013 on opening date and time specified, and then publicly opened and read, for furnishing items specified therein to specified destinations within the time specified or stipulated by the Bidder.

AN EQUAL OPPORTUNITY PURCHASING ORGANIZATION



(DPSM30) rev 2/02

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**CONTRACTOR C: Signature Apparel**APPENDIX B  
IFB03-621215-21**PRICING SCHEDULE**

Item No.	Item Description	Qty	UOM	Unit Price	Extension
<p>Part 1: Commonly purchased items. Where the material listed says polyester/cotton blend, the % of cotton must be at least 40%. Quantities are only estimates and are based on one full year of individual purchases. * Where the vendor is quoting an equal, he shall list the item being offered on that line, and submit a color catalog page showing the item and/or submit a sample item. Prices should be quoted with <b>NO</b> logo. See Line Items 27 through 32 for per piece logo prices. <b>Enter the delivery for each item as number of calendar days after receipt of order. The quoted delivery time shall include the time required to attach the logo.</b></p> <p>Please note that additional charges for larger sizes will not be a part of the bid evaluation.</p>					
1	<p>Trousers for Men, Poly/Cotton Blend Colors: Khaki and/or Brown</p> <p>Waist sizes 32-44, hemmed to length</p> <p>Manu. &amp; Style: Dickies #874kh (khaki) and/or #874mohogany (brown) or equal.</p> <p>List item being offered below:</p> <p>* #874KH</p> <p>If there is an additional charge for sizes that are larger than above, please indicate below:</p> <p>Add: \$1.80 ea.</p> <p>Delivery: _____ calendar days A.R.O. Approx 2-4 weeks aro</p>	500	Pair	\$14.05ea	\$7025.00
2	<p>Trousers for Ladies, Poly/Cotton Blend Color: Khaki, w/ belt loops and side elastic</p> <p>Misses Sizes 4-20, hemmed to length</p> <p>Manu. &amp; Style: Red Kap #PT59TN or equal.</p> <p>List item being offered below:</p> <p>* #PT59 Tan</p> <p>If there is an additional charge for sizes that are larger than above, please indicate below:</p> <p>Add: \$2.40 ea.</p> <p>Delivery: _____ calendar days A.R.O. Approx 2-4 weeks aro</p>	200	Pair	\$12.25ea	\$2450.00
3	<p>Shorts for Men, Poly/Cotton Blend Color: Brown, no pleats. Sizes 28-42</p> <p>Manu. &amp; Style: Red Kap #PT26BN or equal.</p> <p>List item being offered below:</p> <p>* #PT26BN</p> <p>If there is an additional charge for sizes that are larger than above, please indicate below:</p> <p>Add: \$1.95 ea.</p> <p>Delivery: _____ calendar days A.R.O. Approx 2-4 weeks aro</p>	100	Pair	\$10.10ea	\$1010.00



**CONTRACTOR C: Signature Apparel**

**APPENDIX B**  
**IFB03-621215-21**

**PRICING SCHEDULE continued**

4	Shorts for Men, Poly/Cotton Blend. Color Khaki, with pleats. Sizes 28-42 Manu. & Style: Red Kap #PT34KH or equal. List item being offered below: * #PT34KH If there is an additional charge for sizes that are larger than above, please indicate below: Add: <u>\$2.26 ea.</u> Delivery: _____ calendar days A.R.O.	100	Pair	\$11.54ea	\$1154.00
5	Shorts for Ladies, Poly/Cotton Blend. Color: Khaki, with pleats. Sizes 4-20 Manu. & Style: Red Kap #PT35KH or equal. List item being offered below: * #PT35KH If there is an additional charge for sizes that are larger than above, please indicate below: Add: <u>\$ sizes 4-20 only</u> Delivery: _____ calendar days A.R.O.	50	Pair	\$11.10ea	\$ 555.00
6	Work Pants for Men, Poly/Cotton Blend Color: Khaki and/or Brown. Waist sizes 30-42, hemmed to length Manu. & Style: Red Kap #PC20KH (khaki) and/or PC20BN (brown), or equal. List item being offered below: * #PT20KH & #PT20BN If there is an additional charge for sizes that are larger than above, please indicate below: Add: <u>\$2.05 ea.</u> Delivery: _____ calendar days A.R.O.	400	Pair	\$10.70ea	\$4280.00
7	Coveralls for Winter, Poly/Cotton Blend Color: Brown. Sizes 36 - 46, reg. & long Manu. & Style: Dickies #2639BD or equal. List item being offered below: * _____ If there is an additional charge for sizes that are larger than above, please indicate below: Add: _____ Delivery: _____ calendar days A.R.O.	100	Pair	\$ N/B	\$ _____



**CONTRACTOR C: Signature Apparel****APPENDIX B  
IFB03-621215-21****PRICING SCHEDULE continued**

8	Coveralls for Summer, Poly/Cotton Blend Color: Brown. Sizes 36 - 46, reg. & long Manu & Style: RedKap #CT10BN or equal List item being offered below: * If there is an additional charge for sizes that are larger than above, please indicate below: Add: _____ Delivery: _____ calendar days A.R.O.	100	Pair	\$ N/B	\$ _____
9	Three Season Jacket, Nylon shell with fleece lining. Color: Navy and/or dark green. Unisex sizes S, M, L, XL. Manu. & Style: American Marketing Inc. #5128050279-Navy, or equal List item being offered below: * If there is an additional charge for sizes that are larger than above, please indicate below: Add: _____ Delivery: _____ calendar days A.R.O.	25	Each	\$ N/B	\$ _____
10	Windbreaker, Zippered, 100% Nylon shell Color: Navy Unisex sizes S, M, L, XL. Manu. & Style: American Marketing Inc. #U1140-Navy, or equal. List item being offered below: * If there is an additional charge for sizes that are larger than above, please indicate below: Add: _____ Delivery: _____ calendar days A.R.O.	25	Each	\$ N/B	\$ _____
11	Work Jacket: Poly/Cotton Blend Color: Brown. Unisex sizes S, M, L, XL. Manu. & Style: Red Kap #JT50BN or equal. List item being offered below: * If there is an additional charge for sizes that are larger than above, please indicate below: Add: _____ Delivery: _____ calendar days A.R.O.	50	Each	\$ N/B	\$ _____

**CONTRACTOR C: Signature Apparel**

**APPENDIX B**  
**IFB03-621215-21**

**PRICING SCHEDULE continued**

12	Baseball Cap, Poly/Cotton Blend, year round weight with adjustable snap back. Color: Brown and/or Navy. One size fits all Manu. & Style: Park Royal #1409 or equal List item being offered below: * _____ Delivery: _____ calendar days A.R.O.	200	Each	\$ <u>N/B</u>	\$ _____
13	Winter Knit Ski Cap, Acrylic Knit. Colors: Brown and/or Navy. One size fits all. Manu. & Style: Park Royal #3045 or equal List item being offered below: * _____ Delivery: _____ calendar days A.R.O.	75	Each	\$ <u>N/B</u>	\$ _____
14	Leather Belt, 9-10 oz. Cowhide, 1-1/2" Color Brown. Sizes 28 - 42. Manu. & Style: Don Hume #B109 or equal List item being offered below: * #BP00 Edwards If there is an additional charge for sizes that are larger than above, please indicate below: Add: \$1.15 ea. Delivery: _____ calendar days A.R.O.	200	Each	\$ <u>9.45ea</u>	\$ <u>1890.00</u>
15	V-Neck Sweater, Soft Acrylic Knit. Color: Navy. Unisex Sizes S, M, L, XL. Manu. & Style: Mc Briar #6735 or equal List item being offered below: * _____ If there is an additional charge for sizes that are larger than above, please indicate below: Add: _____ Delivery: _____ calendar days A.R.O.	10	Each	\$ <u>N/B</u>	\$ _____
16	Hooded Pullover Sweatshirt, Poly/Cotton Blend. Must be at least 7 oz. weight. Colors: Must carry both Navy and Ash. Unisex Sizes S, M, L, XL. Manufacturer must be Fruit of the Loom, (Fruit of the Loom #16130) Jersey, Lee, or Hanes. If there is an additional charge for sizes that are larger than above, please indicate below: Add: \$1.71 ea. Delivery: _____ calendar days A.R.O.	100	Each	\$ <u>11.10ea</u>	\$ <u>1110.00</u>



**CONTRACTOR C: Signature Apparel****APPENDIX B  
IFB03-621215-21****PRICING SCHEDULE continued**

17	Hooded Zippered Sweatshirt, Poly/Cotton Blend. Must be at least 7 oz. weight. Colors: Must carry both Navy and Ash. Unisex Sizes S, M, L, XL. Manufacturer must be Fruit of the Loom, Jersey, Lee, or Hanes. Jerzees #993M If there is an additional charge for sizes that are larger than above, please indicate below: Add: <u>\$2.15 ea.</u> Delivery: _____ calendar days A.R.O. Approx 2-4 weeks aro	100	Each	\$13.66ea	\$1366.00
18	Crewneck Pullover Sweatshirt, Poly/cotton Blend Must be at least 7 oz. weight. Colors: Must carry both Navy and Ash. Unisex Sizes S, M, L, XL. Manufacturer must be Fruit of the Loom, Jersey, Lee, or Hanes. Fruit of the Loom #1630 If there is an additional charge for sizes that are larger than above, please indicate below: Add: <u>\$1.59 ea.</u> Delivery: _____ calendar days A.R.O. Approx 2-4 weeks aro	100	Each	\$ 6.06ea	\$ 606.00
19	Long Sleeved Oxford Shirt for Men, Poly/Cotton Blend. Color: Light Blue. Men's Sizes: 14-20 Neck, 31-36 Sleeves. Manu. & Style: Elbeco #CA23Blue or equal. List item being offered below: * <u>#1070-01 Edwards</u> If there is an additional charge for sizes that are larger than above, please indicate below: Add: <u>\$2.15 ea</u> Delivery: _____ calendar days A.R.O. approx 2-4 weeks aro	150	Each	\$11.45ea	\$1717.50
20	Short Sleeved Oxford Shirt for Men, Poly/Cotton Blend. Color: Light Blue. Men's Sizes: 14-20 Neck. Manu. & Style: Elbeco #CA03Blue or equal. List item being offered below: * <u>#1020-01 Edwards</u> If there is an additional charge for sizes that are larger than above, please indicate below: Add: <u>\$1.53 ea.</u> Delivery: _____ calendar days A.R.O. approx. 2-4 weeks aro	150	Each	\$10.25ea	\$1537.50

**CONTRACTOR C: Signature Apparel**

**APPENDIX B**  
**IFB03-621215-21**

**PRICING SCHEDULE continued**

21	Long Sleeved Oxford Shirt for Ladies, Poly /Cotton Blend. Color: Light Blue. Ladies Sizes: Bust 30 - 38 (or 6 -20) Manu. & Style: Elbeco #CA13Blue or equal. List item being offered below: * <u>#5070-01 Edwards</u> If there is an additional charge for sizes that are larger than above, please indicate below: Add: <u>\$2.15 ea.</u> Delivery: _____calendar days A.R.O. approx 2-4 weeks aro	25	Each	\$ <u>11.45ea</u>	\$ <u>286.25</u>
22	Short Sleeve Oxford Shirt for Ladies, Poly /Cotton Blend. Color: Light Blue. Ladies Sizes: Bust 30 - 38 (or 6 -20) Manu. & Style: Elbeco #CA33Blue or equal. List item being offered below: * <u>#5020-01 Edwards</u> If there is an additional charge for sizes that are larger than above, please indicate below: Add: <u>\$1.53 ea.</u> Delivery: _____calendar days A.R.O. approx 2-4 weeks aro	25	Each	\$ <u>10.25ea</u>	\$ <u>256.25</u>
23	Commercial/ Industrial Shirt for Men, Long Sleeved, Poly/Cotton Blend. Color: Khaki. Men's Sizes: 14 - 17 Neck; 31 - 36 sleeves Manu. & Style: Dickies #575KH or equal. List item being offered below: * <u>#575KH Dickies</u> If there is an additional charge for sizes that are larger than above, please indicate below: Add: <u>\$1.87 ea.</u> Delivery: _____calendar days A.R.O. approx 2-4 weeks aro	150	Each	\$ <u>12.48ea</u>	\$ <u>1872.00</u>
24	Commercial/ Ind. Shirt for Men, Short Sleeved, Poly/Cotton Blend. Color: Khaki. Men's Sizes: S, M, L, XL. Manu. & Style: Dickies #1575KH or equal. List item being offered below: * <u>#1575KH Dickies</u> If there is an additional charge for sizes that are larger than above, please indicate below: Add: <u>\$1.90 ea.</u> Delivery: _____calendar days A.R.O. approx 2-4 weeks aro	150	Each	\$ <u>11.60ea</u>	\$ <u>1740.00</u>



**CONTRACTOR C: Signature Apparel****APPENDIX B  
IFB03-621215-21****PRICING SCHEDULE continued**

25	Polo Shirt, Short Sleeved, Poly/Cotton Blend. Smooth Knit (No pique) No Pocket. Banded Sleeves, Assorted Colors. Unisex Sizes: S, M, L, XL. Manu.: Crystal Springs. (No Style #) or equal. List item being offered below: * #4002 Anvil If there is an additional charge for sizes that are larger than above, please indicate below: Add: <u>\$1.46</u> ea. Delivery: _____ calendar days A.R.O. approx 2-4 weeks aro	200	Each	\$ <u>4.86</u> ea	\$ <u>972.00</u>
26	Polo Shirt, Long Sleeved, Poly/Cotton Blend or 100% Cotton. Smooth Knit (No pique) No Pocket. Assorted Colors. Unisex Sizes: S, M, L, XL. Manu. & Style: Anvil #1240 or equal. List item being offered below: * #1240 Anvil If there is an additional charge for sizes that are larger than above, please indicate below: Add: <u>\$1.41</u> ea. Delivery: _____ calendar days A.R.O. approx 2-4 weeks aro	100	Each	\$ <u>9.40</u> ea	\$ <u>940.00</u>
27	Charge to embroider large logo (1 color) to each piece	500	Each	\$ <u>2.50</u> ea	\$ <u>1250.00</u>
28	Charge to embroider small logo (1 color) to each piece	400	Each	\$ <u>2.50</u> ea	\$ <u>1000.00</u>
29	Charge to silkscreen large logo (1-color) to each piece	100	Each	\$ <u>.75</u> ea	\$ <u>75.00</u>
30	Charge to silkscreen small logo (1 color) to each piece	200	Each	\$ <u>.75</u> ea	\$ <u>150.00</u>
31	Charge to supply and sew a large logo patch (1 color) to each piece	250	Each	\$ <u>N/B</u>	\$ _____
32	Charge to supply and sew a small logo patch (1 color) to each piece	350	Each	\$ <u>N/B</u>	\$ _____
33	If there is a set-up fee for each order, please indicate the per order set-up fee	150	Per Job	\$ <u>50.00</u>	\$ <u>50.00</u> Per Logo
34	Custom artwork charge for new art. Delivery: _____ calendar days to submit artwork to FCPA for approval.	20	Per Hour	\$ <u>25.00</u>	\$ <u>25.00</u> Per Hour
<b>TOTAL OF LINES 1-34</b>				\$ _____	\$ <u>33,317.50</u>
State the minimum order size in dollars: <u>\$100.00</u> per order					
The maximum "minimum order size" allowed by FCPA is \$100 per order.					

\*\*\* ALL PRODUCT WILL BE SHIPPED 28 DAYS AFTER RECEIPT OF ORDER OR APPROVAL OF ARTWORK UNLESS THE MANUFACTURER IS IN AN OUT OF STOCK SITUATION.